

Patton Electronics Company

Corporate Profile

Patton Electronics Company has spent the last 15 years building a reputation for producing quality data communication products. The Patton headquarters in suburban Washington D.C. houses 130+ employees and a state-of-the-industry manufacturing facility.

Our Foundation In an industry often focused on short-term growth and pre-planned exit strategies, Patton seeks to establish a legacy for future generations. Privately held and operated since its founding in 1984, Patton Electronics has achieved profitability in every year of its existence. Our OEM and distribution partners throughout the world know they can depend on Patton for superior products and exemplary service, year after year.

The bedrock of Patton's business success is our Data Communications Catalog, distributed every year since 1985. Our catalog features Patton's standard Connectivity products—short range modems, interface converters, multiplexers and data line surge protectors—designed and manufactured in our US facility.

Industry Innovations

- First to introduce "micro" short range modems (1990)
- First to incorporate avalanche diode surge protection technology into short range modems (1990)
- First to develop "micro" statistical multiplexers (1992)

Core Competencies

- Low-Cost Manufacturing (ISO-9001 certified, BABT approved, Y2K compliant facility)
- Quick-Turn Product Development (standard and customized products)
- Demonstrated Engineering and Support Capabilities (products are CE Marked)

Our Future

Global deregulation, convergence and the explosive growth of the Internet have combined to create unprecedented opportunities for the data communication industry. Recognizing these opportunities, Patton began investing heavily in T1/E1 transmission and IP technologies. Four years ago, we added CSU/DSUs, NTUs and xDSL/baseband modems to our product portfolio. These have quickly become best-sellers. Two years ago we developed our own Remote Access Server. This product is now one of our best sellers. These efforts combine T1/E1/xDSL transmission with IP Network Access. The result is our new **NetLink** Access product line, which includes products supporting:

- Remote Access (V.90, K56Flex™, V.34+ and ISDN dial-in)
- Last Mile/Local Loop Access (T1, E1 and xDSL modems, NTUs and CSU/DSUs)
- Multi-Service Access (Voice, Intranet, Extranet and Frame Relay)

Our objective is to grow the **NetLink** product family to satisfy a broad range of network requirements of the user community. We will continue to enhance the Catalog/Connectivity product business, while vigorously pursuing applications for our new **NetLink** Access products.

Contact Us

For your next project that needs to meet aggressive price points, while delivering high performance results, call on Patton. We're ready to deliver!!

Patton Electronics Company
7622 Rickenbacker Drive
Gaithersburg, MD 20879
Ph. +1.301.795.1000
Fax. +1.301.869.9293
Email. marketing@patton.com
URL. www.patton.com

