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Patton Commences 25th Year of Data and Telecom Innovations

*With 2008 underway, Patton enters 25th year of
communications equipment manufacturing*

GAITHERSBURG, MD: Patton Electronics—the leader in business and carrier-class network access, connectivity, and Voice-over-IP equipment—has entered their 25th year of designing, manufacturing, and marketing datacom and telecom equipment.

Having incorporated on 1 January 1984, Patton will mark their silver anniversary on 1 January 2009

"We are here for the long haul," said Bobby Patton, President. "While our silver anniversary is a significant milestone for us, it sends a message of stability to our customers and business partners. They have made us what we are today. We insist on continuously innovating in every aspect of our operations—from next-generation VoIP and video technologies to lean manufacturing best-practices. We expect the next 25 years to be our best ever."

In the wake of the 2001 telecom meltdown, hundreds of companies went out of business, were acquired by larger corporations, or shrank to a fraction of their former size. Loyal customers were betrayed as mission-critical products were discontinued. In stark contrast, Patton not only weathered the economic storm, but continued growing and turning a profit in 2001.

Such stability stems in part from Patton's highly-diversified business model. Engaging a worldwide customer base in over 117 countries, Patton publishes a catalog of over 1000 products. Today, Patton remains a stable, bricks-and-mortar operation with design, development and manufacturing in their USA headquarters.

Founding brothers Bruce, Bobby and Burt Patton started the family-owned and operated business in 1984, building small devices in their father's basement. During the 1990's Patton brought the first Ethernet Extender to market. In 2002, Patton acquired the industry-leading SmartNode™ VoIP technology through a strategic partnership with Inalp Networks (Berne, Switzerland) that further expanded sales and support operations in European, African and Middle Eastern markets. From 2005 through 2007, Patton SmartNode has won the Product of the Year from Internet Telephony Magazine. Next month, Patton-Inalp will celebrate their 10th anniversary.

During 4 - 9 March, Patton will showcase their latest innovations at CeBIT 2008, Hall **13** Booth **A58**.

About Patton

Patton is a multi-national organization that manufactures voice and data-communications equipment for carrier, enterprise, and industrial networks worldwide. Incorporated in 1984, Patton markets a catalog of over 1000 products including SmartNode™ VoIP solutions that support SIP, H.323, and MGCP for analog and ISDN telephony; ForeFront™ multi-service access infrastructure solutions for TDM and IP service delivery (T1/E1, G.SHDSL, xDSL, dial-up); IPLink™ CPE solutions for last-mile/local-loop access (WAN routers, modems, remote access servers, NTUs, CSU/DSUs); CopperLink™ Ethernet Extenders; EtherBITS™ device servers; EnviroNET™ NEMA4-compliant hardened networking equipment, and a full range of network-connectivity Micro-Products (interface converters, short-range modems, multiplexers, surge protectors). 2008 is Patton's 25th year in business.

For more information or a free catalog, contact sales@patton.com.

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