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Massive VoIP Rollout Features Patton Equipment

Deployment is well underway for Avantel's 20,000-subscriber VoIP-service featuring SmartLink™ VoIP SoHo Routers.

SmartNode™ & SmartLink™ VoIP... more than just talk

Gaithersburg, MD: Patton Electronics—the leader in network-access, connectivity, and VoIP solutions—announces today that Avantel Mexico is rapidly rolling out their NetVoice™ VoIP converged-service offering featuring Patton VoIP gear.

"The demand for VoIP Services is strong all over the world," said Burton A. Patton, Patton's Executive Vice President. "Avantel is leading the race with nearly 50,000 Patton VoIP ports deployed in consumer and business-class VoIP services. Other carriers have selected over-priced or under-performing VoIP gear, and suffered false-starts or failed business models as a result. By choosing Patton, Avantel has avoided those critical mistakes."

In fact, according to [Mundo Contact Magazine](#), as of August 2005 Avantel was already delivering the rapidly-growing [NetVoice™ VoIP service](#) to 6,000 subscribers. The converged voice/data/Internet service for residential and SoHo subscribers is based on Patton's consumer-class [SmartLink™ Model 4020 Series VoIP SoHo Router](#). SmartLink™ VoIP technology enables Avantel to deliver affordable, high-quality converged voice-and-data service—bundled with robust broadband-Internet access—to the customer's home.

"Avantel's customers love the low price and advanced calling features of NetVoice," said Armando Morillo, Patton's Sales Director for Latin America. "The remarkably high voice quality also plays a big role in ensuring a good user experience."

The SmartLink™ SoHo router offers such advanced calling features as conditional-call-forwarding, 3-way-calling, call-blocking, call-waiting and speed-dialing. Combining touchless, automatic provisioning and configuration over a provider network, SmartLink™ routers enable Avantel to reduce operating costs while increasing VoIP subscriptions at the same time.

"Patton plays well with others," said Oscar Lara, Director of NetVoice for Avantel. "Avantel was looking for a reliable and responsive VoIP vendor, and that's what we got. Patton's SmartLink is flexible and reasonably priced, connecting seamlessly with Avantel's network platforms and protocols. Plus, Patton's support team is one of the best in the market—before, during and after the sale. Patton has proven to be a true business partner able to adapt, quick to customize... They always make sure their solutions work well in our network and for our customers."

Avantel's expansion into converged services for the residential market builds on the **successful rollout of their PYME Plus** business-class service—which featured Patton's **SmartNode™ Model 2300 VoIP Gateway Routers** as consumer-premise equipment.

About the SmartLink™ family of VoIP Gateway Routers

The SmartLink™ family of VoIP gateways and routers offer compact-desktop voice/data IAD solutions for service providers to the consumer market. The SmartLink 4020 series SOHO and branch office IADs support one or two phones (FXS) and two Ethernet ports as well as a full-featured router.

About Avantel

Avantel, "The IP Company" (La Compañía IP), is Mexico's premier communications service and second-largest long-distance carrier, as well as providing local phone service. Avantel offers a wide portfolio of telecommunications services especially tailored to meet the diverse needs of companies of all sizes and sectors, from intelligent voice and data transmission to virtual private networks (VPNs), integrated telecommunications packages and managed services. Avantel's network, the country's second largest, is the best positioned to provide IP-based solutions. Their data centers are directly connected to their backbone, allowing Avantel to provide robust, reliable internet access and server hosting as well as network design and management.

About Patton

Patton is a multi-national manufacturer of voice and data-communications equipment for **carrier**, **enterprise**, and **industrial** networks worldwide. Incorporated in 1984, Patton markets a **catalog** of more than 500 products including **SmartNode™** VoIP solutions that support SIP, H.323, and MGCP for analog and ISDN telephony; **ForeFront™** multi-service access infrastructure solutions for TDM and IP service delivery (T1/E1, G.SHDSL, xDSL, dial-up); **IPLink™** CPE solutions for last-mile/local-loop access (WAN routers, modems, remote access servers, NTUs, CSU/DSUs); **CopperLink™** Ethernet Extenders; **EtherBITS™** device servers; and a full range of network-connectivity **Micro-Products** (interface converters, short-range modems, multiplexers, surge protectors).

For more information or to request a free datacom catalog contact sales@patton.com.

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