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For Immediate Release

May 14, 2007

3CX and Patton Team Up to Offer Flexible, Windows-Based VoIP for Small Offices

Certified interoperability between 3CX's free software PBX for Windows and Patton's SmartNode VoIP gateways offers a cost-saving, small-office VoIP solution that leverages existing computer, phone, and fax equipment.

NICOSIA, CYPRUS and GAITHERSBURG, MARYLAND: 3CX—developer of the software-based Private Branch Exchange (PBX) for Windows—and Patton Electronics Company—the industry leader in business-class network access, connectivity and VoIP equipment—announced today a strategic technology partnership that pairs 3CX's free software-based IP-PBX for Windows with Patton's SmartNode™ VoIP gateways.

3CX recently completed successful interoperability testing between their SIP-based PBX and Patton's SmartNode VoIP equipment.

The certified interoperability means small offices can immediately realize the cost-saving benefits of VoIP (such as free calling and consolidated operations). The 3CX-Patton cooperation enables a gradual transition to VoIP that avoids the expense and risk of a wholesale migration. Businesses can implement a cost-saving, feature-rich voice and data-communications system, built on state-of-the-art VoIP technology that preserves investments in legacy equipment.

"We are very pleased to cooperate with such an industry leader as Patton," said Nick Galea, CEO of 3CX. "SmartNode VOIP Gateways are well-known for their stability and powerful features. Our cooperation multiplies the value we can deliver to our mutual customers. Anyone who buys Patton and 3CX solutions can rest assured the products work well together and are fully supported."

SmartNode gateways provide all the traditional telephony interfaces (PRI, BRI, FXS, FXO, T1, E1, etc.) in addition to standard Ethernet. Customers can use those interfaces to interconnect the Windows computer running 3CX PBX software with installed POTS and ISDN phone and fax equipment. For fallback and local-number dialed access, SmartNode also provides connections to the traditional Public Switched Telephone Network (PSTN). New hardware and software SIP-phones can also be incorporated in the fully integrated VoIP, voice and data network.

"We are honored to be working shoulder-to-shoulder with such an industry front-runner as 3CX," said Bobby Patton, President of Patton Electronics. "It's a collaboration of innovation."

Both companies are distinguished by groundbreaking firsts. 3CX is first to market with a free software-based IP-PBX for the Windows operating system. Patton's SmartNode brand

has launched such innovations as [VoIP-over-VPN with encrypted voice](#), and a low-cost, high-performance [PRI VoIP gateway with Dual Gig Ethernet ports](#).

“Interoperability is the word in today’s converging networks,” said Marco Liechti, VoIP Product Line Manager at Patton. “No business can risk an untested, non-standard system. We are very pleased 3CX has chosen SmartNode for their certification program. SmartNode [VoIP equipment](#) has a reputation as the industry’s [most interoperable](#). We’ve been supporting the SIP standard for years.”

For hi-resolution images of SmartNode VoIP equipment, go to Patton’s [media resources page](#) and click on [VoIP](#).

About Patton

Patton is a multinational organization that manufactures communications equipment for [carrier](#), [enterprise](#), and [industrial](#) networks worldwide. Incorporated in 1984, Patton’s [catalog](#) of more than 1000 products includes the [SIPxNano™](#) ultra-miniature IP-PBX, [SmartNode™](#) and [SmartLink™](#) VoIP solutions; [ForeFront™](#) multi-service access infrastructure solutions (T1/E1, G.SHDSL, xDSL, dial-up); [IPLink™](#) CPE solutions (WAN routers, modems, remote access servers, NTUs, CSU/DSUs); [CopperLink™](#) Ethernet Extenders; [EtherBITS™](#) device servers; [EnviroNET™](#) industrial-networking equipment, network-connectivity [Micro-Products](#) (interface-converters, etc.), and more.

For more information or a free catalog, contact sales@patton.com.

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