

For details, contact:

Chris Christner
Director of Marketing Communications

Phone: +1 301.975.1000

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Patton & Pingtel Birth Pioneering IP-PBX Appliance

Patton ships the SIPxNano, an ultra-miniature, feature-rich Enterprise Communications Appliance for small and medium businesses built on Pingtel's ECS software

GAITHERSBURG, MARYLAND: Patton—the leader in network-access, connectivity, and VoIP solutions— announces availability of a new kind of IP-PBX appliance, developed in co-operation with Pingtel, the leading provider of SIP-based Enterprise Communications Systems (ECS).

On [March 10, 2006](#), Patton and Pingtel announced a strategic relationship to jointly develop and deliver a purpose-built next-generation IP-PBX appliance to the under-30-extensions business market. Named "SIPxNano", the new product is the result of the undertaking which married Patton's [NanoServ™](#) ultra compact server technology, with a tailored version of Pingtel's [SIPxchange ECS software](#).

"Most small-office 'IP-PBX' products really skimp on features" Said Scott Whittle, Patton's V.P. of Product Management. "Really useful next-generation features usually only get built onto large PBX systems, but that's not our style. We are giving small offices Fortune-500-functionality at a very affordable price" continued Whittle.

"The Cisco SPA9000 does not even support basic Voice Mail" snapped Joe Gomez, Patton's Product Manager, "...and the Linksys products require you only use their VoIP phones. We think the small enterprise market is smarter than that..."

Patton's SIPxNano is designed specifically for small offices with less than 30 phone extensions.

SIPxNano supports the most advanced call-control features and includes fully-integrated voice mail, email integration, multiple auto attendants, interactive voice response, and easy-to-use web-based system for configuration and management. These advanced PBX attributes are important for small business' who want to make a good impression, and they are essential for integrating small branch offices deploying SIP-based communications into large enterprise-wide VPNs.

The new product is based on 100% standard SIP and is fully compatible with all industry standard IP devices including well-known Polycom phones and Patton's full line of VoIP phones, gateways and routers.

With retail prices starting under \$1,000, the SIPxNano is a compelling alternative for small and medium businesses requiring advanced PBX features. Businesses of all sizes are in-

creasingly deploying VoIP and benefiting from convergence in their network and the networks of their providers. Convergence in general and VoIP in particular, offers lower costs and greater efficiencies for companies. Convergence in the "provider network" has resulted in consumer choices and lower long-distance rates. Convergence in the enterprise means managing only one system, one set of wires etc. thus eliminating redundant hardware costs and recurring expenses.

"Everyone wins from this endeavor" Said Jerry Stable, Pingtel's Senior Vice President of Sales and Operations. "Small business customers are the big winners, but I can tell you both Patton and Pingtel channels are very excited that we are addressing this market. The SIPx-change ECS plug & play solution is the easiest to install, administer and use VoIP PBX system on the market, which makes it particularly attractive to small businesses who do not have the time to tinker with complex systems."

About Pingtel Corporation

Pingtel is reshaping the communications market by delivering the only 100% SIP-based and easiest to use enterprise class communications platforms that support the features and functionality required by today's and future business market. Pingtel combines the best attributes of open source development—low cost, adaptability and flexibility—with the reliable solutions and support enterprises require for voice applications. For more information, visit www.pingtel.com and www.sipfoundry.org/sipx.

About Patton

Patton manufactures communications equipment for [carrier](#), [enterprise](#), and [industrial](#) networks worldwide. Incorporated in 1984, Patton's [catalog](#) of more than 500 products includes [SmartNode™](#) and [SmartLink™](#) VoIP solutions that support SIP, H.323, and MGCP for analog and ISDN telephony; [ForeFront™](#) multi-service access infrastructure solutions for TDM and IP service delivery (T1/E1, G.SHDSL, xDSL, dial-up); [IPLink™](#) CPE solutions for last-mile/local-loop access (WAN routers, modems, remote access servers, NTUs, CSU/DSUs); [CopperLink™](#) Ethernet Extenders; [EtherBITS™](#) device servers; and a full range of network-connectivity [Micro-Products](#) (interface converters, short-range modems, multiplexers, surge protectors). For more information or to request a free datacom catalog, contact sales@patton.com.

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Patton Electronics Company

7622 Rickenbacker Drive
Gaithersburg, MD 20879 USA
Tel: +1 301.975.1000
Fax: +1 301.869.9293
Email: marketing@patton.com
Web: <http://www.patton.com/>

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