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Patton and Elastix Announce Fully-Integrated Unified Communications Solution at elastixWorld 2011

Today at elastixWorld, PaloSanto announced new system management capabilities that fully integrate Patton's SmartNode VoIP Gateways with Elastix unified communications solutions.

GAITHERSBURG, MD and **MEXICO CITY**: Today at elastixWorld, PaloSanto—a leader in open source innovation and new technology in Latin America—in alliance with Patton—the leader in business and carrier-class network access, connectivity, VoIP and mobile video-surveillance equipment—announced a built-in system management tool that fully integrates SmartNode VoIP equipment with Elastix unified communications solutions.

The fully-integrated element management tools offer Elastix value-added resellers and system integrators increased productivity and higher profit margins by providing automatic discovery and streamlined, intuitive provisioning of SmartNode VoIP devices.

"A year ago achieving mutual certification was the key issue," said Ernesto Casas, Director for Latin America and the Caribbean at Patton. "Once we scored that goal Elastix and Patton have been kicking around the question 'what's next?' Weaving SmartNode into the fabric of Elastix system management fabric emerged as our answer."

Patton and Elastix first announced their mutually-certified unified communications solution at ITEXpo in February. The certified-interoperable solution offered Elastix developers and integrators such system enhancements as local and remote-office survivability for business continuity, SIP trunking, Quality of Service, distributed call control, VoIP-over-VPN security and others.

Now, by answering a few simple questions about the site-specific deployment, Elastix community members can set up a SmartNode endpoint in a matter of minutes.

Flexible, feature-rich technologies tend to be complex, challenging to implement. Such complexity causes headaches for the people who set the solutions up. The integration announced today makes it easy to quickly fire up the sophisticated power of SmartNode from within the Elastix GUI. Advanced SmartNode configuration enhancements, if required, can be added later via Patton's GUI and CLI.

Elastix Version 2.2 immediately supports all SmartNode analog VoIP devices via the "endpoint Configurator" section of the Elastix Administration GUI. Support for digital SmartNode devices is anticipated to be available within a few weeks.

The two companies have further plans to create additional tools and enhancements for the integrated solution, such as remote-office integration and survivability, according to Casas.

This year, elastixWorld takes place during 3-4 November at the Melia Reforma Hotel in Mexico City. The event gathers the global community of Elastix end-users, partners, resellers, integrators and developers to share experiences, showcase new products and develop business opportunities.

About Elastix/PaloSanto

Elastix® is developed and managed by PaloSanto Solutions an Ecuadorian Based Company.

PaloSanto Solutions is a leader in open source innovation and new technology in Latin America. Their experience in the development and implementation of open source solutions makes them the preferred provider to more than 1000 companies.

Since 2006, PaloSanto Solutions is the company behind the Elastix project, an Open Source Unified Communication distribution. PaloSanto began its operations in 1999 and now distributes its services through Ecuador and an extensive reseller network in America and other countries around the world.

About Patton

Patton is a multinational organization that designs, develops, and manufactures electronic communications equipment for network access, connectivity, voice-over-IP, triple play and video surveillance. Deployed throughout the world in carrier, enterprise, and industrial networks, most Patton products are manufactured in the USA. Patton is ISO 9001:2008 certified and markets a catalog of over 1000 products including SmartNode™ VoIP solutions (SIP and H.323) for analog and ISDN telephony; Visuality™ mobile-video surveillance, collection, and intelligence distribution solution, ForeFront™ multi-service access infrastructure solutions for TDM and IP service delivery (T1/E1, G.SHDSL, xDSL, dial-up); OnSite™ CPE solutions for last-mile/local-loop access (WAN routers, modems, remote access servers, NTUs, CSU/DSUs); CopperLink™ Ethernet Extenders; EtherBITS device servers; EnviroNET™ NEMA4-compliant hardened networking equipment, and a full range of network-connectivity SerialComm (interface converters, short-range modems, multiplexers, surge protectors). Incorporated in January 1984, Patton Electronics has been doing business for over 26 years.

About SmartNode™ VoIP Router Solutions

Award-winning SmartNode™ equipment delivers state-of-the art VoIP technology that integrates seamlessly with existing analog POTS and digital ISDN infrastructures. Proven interoperability with all major brands of softswitches and IP-PBXs makes it easy for carriers and enterprises to deploy future-proof VoIP systems quickly and profitably today. Tens of thousands of SmartNode™ products are up and running in enterprise networks and carrier deployments worldwide, including one of Europe's earliest first-line VoIP services.

The SmartNode™ Unified Communication Agent™ (UCA) provides any-to-any multi-path switching (simultaneous SIP, H.323, ISDN, and POTS calls with routing and conversion between TDM/PSTN and IP/Ethernet networks—plus T.38 and SuperG3 FAX) combined with dial-backup and IP-link redundancy for VoIP and data survivability. The UCA also provides

VoIP-over-VPN security with encrypted via IPsec with AES/DES strong encryption and automated keying via Internet Key Exchange (IKE), plus SIP Registrar for presence/reachability.

SmartNode™ preserves all the ISDN telephony features that ISDN users depend on and network operators require (AOC, CLIP, CLIR, UD64, overlap dialing, and fax, as well as MSN and DID). Built on the industry's most interoperable VoIP platform, the SmartNode™ S-DTA supports ISDN, SIP, H.323, and MGCP/IUA signaling. Patton's SmartWare™ features touchless auto-provisioning, high reliability, and proven interoperability with all the major-brand softswitches and IP-PBXs.

Scaling from 2 to 120 voice calls, SmartNode™ VoIP gateways, routers, IADs and Session Border Controllers (SBCs) offer every industry-standard interface, including T1/E1, PRI/BRI, FXS/FXO, V.35/X.21, Ethernet, G.SHDSL, ADSL2+, and more, while Patton's advanced DownStreamQoS™ technology delivers clear, toll-quality voice on every call. For more information about SmartNode™ equipment, go to www.patton.com/voip.

For more information or a free catalog, contact sales@patton.com.

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