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For Immediate Release

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Patton Announce General Availability on New PRI VoIP IADs and Sees Market Surge

Delivering on the promise of low-cost, high-performance CPE, Patton is now shipping a substantial pre-order backlog of SmartNode™ 4960 Multiport T1/E1/PRI VoIP IAD.

SmartNode™ & SmartLink™ VoIP...more than just talk

GAITHERSBURG, MD and BERN, SWITZERLAND: Patton — the leader in network-access, connectivity, and VoIP solutions — together with Patton-Inalp Networks AG — creator of the SmartNode™ brand of industry-leading VoIP technology solutions — announced today general availability on their [Model SN4960 Multiport PRI Integrated Access Device](#).

The SN4960 has been validated in numerous carrier trials over the past three months while Patton built up a substantial order backlog. Concurrently, service-provider delivery of PRI VoIP services has surged.

In August 2006, Patton announced the SN4960 and began taking orders, offering service providers expanded profitability with business-trunking VoIP and PSTN-gateway services. One week later, Patton launched the [Prime Mover Advantage promotion](#), offering early adopters the unrivaled opportunity to acquire PRI VoIP equipment for a quarter the cost of comparable alternatives.

"Customer response has been overwhelming," said Scott Whittle, Patton's Vice President of Product Management. "The VoIP market immediately recognized the tremendous value proposition and we are pleased to exceed our customer's expectations. For us, the next-wave of VoIP has already arrived."

Customer-premise equipment (CPE) is one of the largest expense elements for carriers deploying VoIP services. With thousands of units required, any cost reduction in the VoIP CPE gets multiplied on the service provider's bottom line.

"We are proud of the SN4960 but our efforts don't stop there," said Marco Liechti, Patton's Product Manager. "When you combine hard work with the best engineers and technology, you keep innovating. We will soon ship these units with integrated xDSL interfaces for true single-box voice, data, and triple-play networking. Now that's exciting."

About the SmartNode 4960 Multiport PRI VoIP IAD

As a benchmark, the \$2,995 list price for the Model SN4960/1E30V (single-span, 30-calls) is less than half the \$5,999 list price for an equivalent AudioCodes Mediant2000, or similar Cisco models. The comparison is not exactly apples-to-apples, however: The SN4960

provides dual gigabit-Ethernet ports, whereas most other PRI-class gateways—including the Mediant2000—offer slower 10/100 Mbps Ethernet ports.

Offering [proven interoperability](#) with [all major brands of softswitches](#), the SmartWare™ software suite is highly-adaptable for interoperation with standard and proprietary protocols, services, and network architectures. Models are available with every conceivable telephony interface. The SmartNode™ brand carries a strong six-year track record of successful deployments with satisfied carriers.

For hi-resolution images of the SmartNode 4960, go to Patton's [media resources](#) page and click on *VoIP*.

About SmartNode™ VoIP Solutions

[SmartNode™](#) VoIP gateways, routers, and IADs scale from 2 to 120 analog or digital voice ports. Offering all the industry-standard interfaces (T1/E1, PRI/BRI, FXS/FXO, V.35/X.21, Ethernet and more), SmartNode™ supports SIP, H.323, T.38 Fax-relay, fax-bypass, modem-bypass, plus Voice-over-VPN with AES/DES IPsec [voice encryption](#), plus upstream Quality-of-Service (QoS) with Patton's advanced [DownStreamQoS™](#) for clear, toll-quality voice. For more information contact sales@patton.com.

About Patton

Patton is a multi-national organization that manufactures voice and data-communications equipment for [carrier](#), [enterprise](#), and [industrial](#) networks worldwide. Incorporated in 1984, Patton markets a [catalog](#) of over 1000 products including [SmartNode™](#) VoIP solutions that support SIP, H.323, and MGCP for analog and ISDN telephony; [ForeFront™](#) multi-service access infrastructure solutions for TDM and IP service delivery (T1/E1, G.SHDSL, xDSL, dial-up); [IPLink™](#) CPE solutions for last-mile/local-loop access (WAN routers, modems, remote access servers, NTUs, CSU/DSUs); [CopperLink™](#) Ethernet Extenders; [EtherBITS™](#) device servers; [EnviroNET™](#) NEMA4-compliant hardened networking equipment, and a full range of network-connectivity [Micro-Products](#) (interface converters, short-range modems, multiplexers, surge protectors).

For more information or to request a free datacom catalog, contact sales@patton.com.

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